



## CLIENT SUCCESS STORY

# Kentucky Association of Counties Furthers Efficiency in Local Government

### CLIENT

Kentucky Association of Counties  
– Denny Nunnelley, Executive Director and Brian Roy, Deputy Executive Director

### GEOGRAPHY

Frankfort, Kentucky

### CHALLENGES

Needed to track savings promised with performance contracts to guarantee success and needed a tool to help with the LEED recertification process

### RESULTS

Able to monitor utility use, verify accuracy and prevent energy waste only a few clicks



ENERGY

The Commonwealth of Kentucky is committed to recognizing the importance of improving energy efficiency. Five years ago, Governor Steve Beshear released an energy plan focused on improving energy efficiency throughout the state of Kentucky by 18%, along with creating jobs, emphasizing the need for energy security and offsetting rising energy costs. In May 2013, a revised Action Plan for Kentucky’s Energy Efficiency was released with data analysis and additional information regarding the effectiveness of their continuing efforts to improve efficiency.

The Kentucky Association of Counties (KACo) is doing their part to promote Governor Beshear’s initiative and is committed to promoting a culture of energy efficiency throughout Kentucky’s 120 counties. According to Executive Director Denny Nunnelley, one particular example has been through the partnership created with Dude Solutions to utilize online tools to streamline their maintenance operations, as well as track utility usage and other costs related to the heating and cooling of their buildings.

Director Nunnelley says a major benefit of partnering with Dude Solutions is the ability to monitor energy use associated with performance contracts that make claims to guarantee energy savings, but have no way to ensure that those projected savings are actually delivered. An energy tracking tool allows counties to monitor progress in real time, verify accuracy and justify the need for potential future projects.

The Kentucky Association of Counties moved into their Gold LEED certified building in September 2010. Constructing a Gold LEED certified building was a major undertaking for the association and they are proud to boast one of only a few Gold certified buildings in Kentucky. Brian Roy, KACo’s Deputy Executive Director, states, “KACo’s intent in constructing an energy efficient building was to be an example for other government agencies to recognize the importance of energy efficiency and to know that achieving certifications like the Gold status can be attained right here in the commonwealth.” Roy states that our energy tracking solution is also an excellent tool in the recertification process to provide documentation that KACo is continuously tracking energy consumption and maintaining reports needed to meet the requirements set forth by the Department of Energy for the Gold level of recertification.

**“Improving energy efficiency is an excellent way for local governments to save money.”**



Lastly, Director Nunnelley states, “Through the partnership with Dude Solutions and their excellent software programs, we can now examine our monthly bills to see what the real-time cost for energy is and whether demand is up or not at any particular time period. Before, we would never have known this type of information; the only thing we could look at was the total dollar amount spent after we received the monthly bills, and that didn’t tell us much about how or where our energy was being wasted in any of our facilities.”

The Kentucky Association of Counties is proud to be a leader that is setting the bar high toward using energy efficiently, and they are proud to have partnered with Dude Solutions to identify inefficiencies and create an accurate and timely reporting system. Nunnelley explains why their association believes these measures are so important: “With budgets tighter than ever, it’s important for Kentucky counties to monitor where their money is being spent, and part of that is through monitoring their energy use and expenditures. Improving energy efficiency is an excellent way for local governments to save money.”