2019 YEAR IN REVIEW

**COMPANY**

- CLOSED AN ASSET PURCHASE AGREEMENT WITH NEW ENERGY TECHNOLOGY (NET)
- AWARDS:
  - NC TECH Awards finalist for software category
  - #34 on Triangle Business Journal’s Fast 50 list
  - #13 on NC Mid-Market Fast 40
  - Vision Award in the Smart Buildings/IoT/Software Category for TheWorxHub™
  - Triangle Business Journal Corporate Philanthropy Award
  - Triangle Business Journal Diversity Award
- CELEBRATED OUR 20th BIRTHDAY!

**WORK & ASSET**

- Completed 39 MILLION work orders
- Processed $400K per client using our online payments and citizen portal
- Managed 51 MILLION hours of events
- Saved $171 MILLION on electricity
- Managed an asset purchase agreement with New Energy Technology (NET)

**PRODUCTS**

- Tracked capital needs equivalent to the cost of
- Managed the length of 35,500 Summer Olympic Games
- That’s enough to hire 3,167 electricians for a year
- Spent on capital needs: $57,918,940

**CLIENTS**

- 1,219 new clients
- 12,000+ total clients

**ENERGY**

- 12 billion gallons of water saved, which is enough to fill 18,545 Olympic-size pools

**CAPITAL FORECASTING**

- Tracked capital needs equivalent to the cost of installing 6,000 NEW HVAC units

*All client and product data reflect time period of November 2018 through October 2019*